

Destiny Visitor Follow-Up

When a visitor fills out a connect card, the card goes to Valerie who will:

- Have the 3 automated emails sent to them
- Add their information to People
- Bring names/contact information to the next staff meeting where the staff will determine who will follow up with them

Staff member assigned to follow up will:

- Call visitor, if possible, prior to the next Sunday service, to thank them for visiting Destiny.
 - Do they have any questions about Destiny?
 - Do they have children/teens? If so, would they like to be contacted by children's/youth pastor? (If so please pass their request for contact and info onto Dyani/RaeAnn)
 - Do they have any prayer requests?
- Ask if it is okay to check in with them again in about 3 weeks
 - If yes, how would they prefer to be contacted—phone, text, email?
 - Make a note of how they want to be contacted and when to follow up.
 - Be sure to follow up at the appropriate time
 - If no, thank them again for calling and let them know we are available if needed.